SABRINA LOVE

AGILE PRODUCT MANAGER • STRATEGIC, CREATIVE, COLLABORATIVE

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PROFESSIONAL SUMMARY

Dynamic Product Manager with 10 years of experience in agile and data-driven management. Skilled at uniting cross-functional teams to deliver innovative, market-defining products. Leverages expertise in strategic leadership with an agile mindset to develop compelling product strategies that drive growth and surpass high standards. Relentlessly committed to engaging stakeholders, partners, and teams in collaborative problem-solving within complex environments and cultivating a culture of joyful innovation, excellence, and continuous improvement.

AREAS OF EXPERTISE

✓ Visionary Product Strategy & Innovation
✓ Data-Driven Analysis & Decision-Making
✓ Stakeholder Partnership & Engagement
✓ Collaborative Cross-Functional Leadership

✓ Problem-Centric Solutioning
✓ Strategic Complexity Reduction & Optimization
✓ Product Roadmap Creation & Communication
✓ Innovative Go-To-Market Product Launches

PROFESSIONAL EXPERIENCE

Portfolio Product Manager, Scrum.org, Burlington, MA | Dec. 2014 - July 2024

Elevated by the CEO to drive innovative strategy for flagship learning products and pioneer a new frontier in product leadership.

- Galvanized an international powerhouse of stakeholders, partners, and teams to architect and launch industry-driving product leadership framework and learning products, catapulting the organization into previously uncharted territory while masterfully orchestrating the entire product development lifecycle.
- Engineered a paradigm shift by championing product discovery and validation techniques, skyrocketing organizational credibility and outpacing beta launch expectations by an astounding 20%, while ensuring laser-aligned synchronization with company strategy, data analysis, key metrics, and market pulse.
- Directed the assimilation of cutting-edge collaborative feedback mechanisms for stakeholders and teams, catalyzing a remarkable 20% increase in engagement and propelling customer satisfaction to unprecedented heights, cementing our preeminence as the quintessential ally to agile luminaries.
- Blazed an extraordinary career trajectory from Administrative Assistant to Product Portfolio Manager, showcasing an unquenchable thirst for learning and a relentless drive for product leadership excellence.

Private Events Manager, Kingston Station Restaurant, Boston, MA | Sept. 2008 - Jun. 2014

Revolutionized private dining experiences, driving innovation and excellence in a competitive urban market.

- Forged a game-changing alliance with the Owner and Head Chef, engineering cost-effective strategies that maximized profitability and customer satisfaction.
- Orchestrated bespoke event experiences for discerning clientele, masterfully aligning offerings with their social, financial, and dietary aspirations.
- Executed flawless events for up to 150 guests, from corporate gatherings to wedding receptions, crafting extraordinary memories that resulted in an unprecedented increase in repeat clients.

Accounting Specialist, US Bank, Boston, MA | May 2011 - Sept. 2013

Drove financial excellence and spearheaded new system adoption across national offices.

- Architected and deployed cutting-edge training materials for a new system GUI, catapulting user proficiency and adoption rates through user experience focused learning and simplifying complicated processes.
- Conducted thorough research on discrepancies, deploying precise corrective strategies to uphold and enhance financial integrity.
- Developed and delivered insightful financial reports and analyses, illuminating vital insights that empowered leadership with the clarity to make sharp, data-driven decisions.

CERTIFICATIONS

- **Professional Scrum Product Owner: PSPO III (2023)**
- **Professional Scrum Master: PSM III (2018)**
- Product-Led Growth Fundamentals Certification, PLG (2024)
- Professional Scrum w User Experience: PSU I (2019)
- Scaled Professional Scrum: SPS (2015)
- TBR-VE Practitioner (2021)

EDUCATION

Master of Business Administration - MBA, Augment Business School

Graduation: January 2025

Bachelor of Science, Graphic Design, Full Sail University

Leverages highly transferable design principles, including user experience, stakeholder collaboration, and functional usability, to effectively contribute to product development and innovation.

TRAINING

- ProductLed Growth Fundamentals (2024)
- Applying Professional Scrum - Software Development, Scrum.org (2024)
- Professional Scrum with Kanban, Scrum.org (2024)
- Professional Product Discovery & Validation, Scrum.org (2024)
- Product Backlog Management Skills, Scrum.org (2023)
- Professional Scrum Product Owner - Advanced, Scrum.org (2022)
- Professional Scrum Facilitation Skills, Scrum.org (2022)
- Professional Agile Leadership - Essentials, Scrum.org (2021)
- Professional Agile Leadership - Evidence-Based Management, Scrum.org (2021)
- Professional Scrum with User Experience, Scrum.org (2021)
- Training From the Back of the Room, Virtual Edition, Xebia Academy (2021)
- Professional Scrum Product Owner, Scrum.org (2020)